



8th Annual
**Native American
Housing
Conference**

June 10th-11th, 2019

Pechanga Resort & Casino

Temecula, CA

Exclusive Housing Corporate Partner:



Sign-up sheets for One-on-One Meetings will be made available at the registration desk.

Delegates are encouraged to meet with our sponsors and exhibitors for one-on-one meetings throughout the event in a designated area. Sign-up sheets will be available starting on Monday, June 10th at the registration desk for you to schedule a time to meet. This is a perfect time to execute what you learn throughout the day so come prepared with questions. These meetings are completely voluntary and for all delegates who participate in a minimum of two (2) one-on-one meetings, **you will be entered into a raffle drawing where two winners will receive a \$100 AMEX gift card!**

7:30-8:30 AM

Registration & Networking Breakfast in Summit C



8:30-8:45 AM

Welcoming Remarks & Opening Prayer in Summit A



Raymond Basquez Jr.
Councilman
Pechanga Band of Luiseno Indians

Opening Remarks in Summit A



Justin O'Connor
President
Native Nation Events

General Session in Summit A

8:45-10:00 AM

Tribal Leaders & Business Executives Roundtable: How Effective Leadership, Successful Economic Development and Diversification Can Play a Crucial Role in the Health and Wellbeing of Tribal Members

- Growing and diversifying an economy requires tribal leaders to engage in critical deliberations to ensure economic growth will be financially successful.
- It is crucial to plan towards a progressive, diversified portfolio that allows tribes to spread the risk and development business ventures that will translate into jobs and economic security not only for tribal governments but also for their tribal members.
- We will feature leaders from successful gaming and non-gaming tribes who also operate franchise restaurants, sustainable energy resources, manufacturing, office digital solutions business, agriculture hospitality, printing, marketing, construction management, IT, personnel services, telecommunications, healthcare, waste management as well as security and defense industries to name a few. All of which provide sustainable, non-gaming revenue and opportunity to their tribal membership.
- What was the process? What are some of the hurdles faced? Tribal laws, regulations, qualified workforce and land use all come into play, not to mention financial resources.
- The importance of a complimentary and consistent revenue streams beyond traditional business. We will hear firsthand how these businesses have been created and why.
- Why building a partnership between Tribal Council, CEO/Executive Director's, CFO and HR department is critical for the success of the overall operation and therefore success of the tribe.
- Today's leaders will share what they think tomorrow's leaders need to know to adapt to changing economic and environmental conditions to preserve and grow their ventures so future generations can continue to thrive.
- Hear firsthand how the success of these tribal endeavors has led directly to improved healthcare, housing, education and other essential services needed by its members.

Moderator:



Derrick Watchman
President
Sagebrush Hill Group LLC

Presenters:



Mark Fox
Chairman
MHA Nation- Three Affiliated Tribes of the Fort Berthold Reservation



Robert Miguel
Chairman
Ak-Chin Indian Community



Richard Sneed
Principal Chief
Eastern Band of Cherokee Indians



Jared Munoa
President, Board Officer
Pechanga Development Corporation



David Greendeer
Business Director
Ho-Chunk Nation

10:00-10:30 AM

Morning Networking Break in Summit C

10:30 AM

Housing General Sessions in Summit E

10:30-10:40 AM

**8th Annual Native American Housing Conference
Co-Chair Opening Remarks**



Bryan Schuler
Vice President for Housing Development
Travois

10:40-11:40 AM

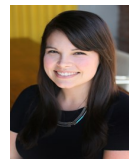
**Build New or Rehab Existing - How Housing Tax Credits can
Address One (or both) for Your Community**

- Review resources that tribes and TDHE's have to address housing needs.
- Introduce the LIHTC program and discuss the leveraging power offered for housing development.
- Review real world examples.

Presenters:



Bryan Schuler
Vice President for Housing Development
Travois



Alexandria Murnan
Director of Affordable Housing
Travois

11:40-12:30 PM

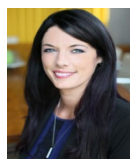
Dat-naa-svt: Case Study for Affordable Housing

- 21 unit new construction development in Smith River, CA featured as the first phase of the Tolowa Dee-ni' Nation's larger housing plan.
- Includes 20 tax credit units, one manager's unit and a community facility.
- 1BR, 2BR, 3BR and 4BR single family unit room configurations.
- Design includes unit clusters with open green space encouraging tenant engagement and reflective of the TDN's cultural and historical traditions.

Presenters:



Adam Rose
*Director of Business
Development*
Travois



Lauren Dahl
Architect
Travois Design



Don Daines
Housing Director
Tolowa Dee-ni' Nation

12:30-1:30 PM

Networking Lunch in Summit C

Housing General Sessions in Summit E

1:30-2:15 PM Drug Issues in Tribal Housing

- This panel will consist of experts who will walk us through this plague that is affecting housing authorities around the Country.
- How have tribes developed a proven and effective program to combat the problem?
- How do you learn to identify the contaminated homes and once you have, how do you go about remodeling the home?
- This open forum discussion will allow attendees to share their stories and experiences.

Moderator:



Mike Price
Director of Asset Management
Travois Asset Management

Presenter:



Cheryl Cloud
Executive Director
Red Cliff Housing
Authority

2:15-3:00 PM Housing Operations - Navigating Regulatory Compliance

Tribes have been taking advantage of several sources of funding to help promote housing development on reservations across the country. This session will explain how the different programs align with other tribal housing initiatives, with a focus on maintaining compliance with several different sets of regulations. In addition to a general explanation of how these programs work together, this session will describe detailed procedures and requirements for ensuring successful operations across multiple programs.

Presenters:



Mike Price
Director of Asset Management
Travois Asset Management



Cheryl Cloud
Executive Director
Red Cliff Housing
Authority



Don Daines
Housing Director
Tolowa Dee-ni' Nation

3:00-3:30 PM

Afternoon Networking Break in Summit C

Housing General Sessions in Summit E

3:30-4:15 PM Home Building as a Catalyst for Economic Growth

- Discussing the positive effects of developing a housing company to serve tribal needs while pursuing off-reservation business opportunities.
- Case Study: BluStone Homes a tribally owned home building company.

Presenter:



Dennis Johnson
Chief Investment Officer
Ho-Chunk

4:15-5:00 PM Investor Roundtable

- This moderator-led, open floor discussion will feature leading nationwide investors who will discuss equity markets and investments in Indian Country housing projects.
- Discuss investments from the investor’s perspective.
- Discuss what investors look for in a good development partner.
- What due diligence does the investor look for when evaluating partnerships/projects?
- Discuss equity market outlook for 2020 and beyond.

Moderator:



Bryan Schuler
Vice President for Housing Development
Travois

Presenters:



Matt Grosz
Director | Acquisitions
Red Stone Equity Partners



John Galfione
Vice President
RBC Capital Markets



Catalina Vielma
SVP Equity Production
Boston Financial



Benjamin Shockey
Associate Director of Acquisitions
Raymond James Tax Credit Funds, Inc.

5:00 PM

Monday’s Sessions Conclude

7:30-8:30 AM

Registration & Networking Breakfast in Summit C

Housing General Sessions in Summit E

8:30-9:15 AM

Innovative Housing for Elders

Examining two elder housing projects:

- Samish Indian Nation's 34th Street Housing project – This project takes advantage of newly adopted local codes that allow for high-density single family “cottage-style” housing. The development makes maximum use of a modestly sized site, allowing for 19 generously sized 2BR units each with its own carport and covered patio space as well as a community building and shared community open space. The new development will be walkable and foster a shared sense of community and connection between neighbors.
- Little River Band's LRBOI Elder Housing project - The project is a new multi-family building, nestled in the woods at the edge of an existing residential neighborhood. The building includes 20 new units designed specifically for the tribe's elder community. Units are arranged around a circular central community room, drawing inspiration from a traditional round room. The first wing (10 units) is under construction now with opportunity for future expansion for a total of 20 units.

Presenters:



Cameron Gilyard
Project Manager
Travois Design



Ryan Walters
Planning & Community Development Director
Samish Indian Nation

9:15-10:00 AM

Don't Let Proper Site Planning Get Overlooked in Your New Housing Developments

- Infrastructure
- Civil engineering
- Grading
- Site Utilities
- Financing
- Timing and Coordination to meet project deliverables

Presenter:



Adam Teefey
Architect
Travois Design

10:00-10:30 AM

Morning Networking Break in Summit C

Housing General Sessions in Summit E

10:30-11:15 AM Recovery Residences: An Essential Element of Recovery From Addiction

Our current system for addressing addiction is failing a lot of people in need. Addiction is a chronic disease, but for years we have been treating it as an acute condition. Every level of government the private sector are considering better policies and practices to improve the treatment and outcomes for people in recovery. Recovery residences have been operating for decades, and are receiving a lot of attention in this process.

This session will discuss:

- The basics of recovery residences – what they are, how they operate, the different populations they serve, and how they are typically established in local communities.
- Best practice standards, resource needs, staffing and workforce development issues, and how they can help transform lives.
- The role of government agencies in developing successful systems of recovery residences

Presenter:



David M. Sheridan
President
National Alliance for Recovery Residences

11:15-12:00 PM Master Planning: Why is it Important? What will it Accomplish?

Highlight the Dilkon Chapter of the Navajo Nation’s master planning project - The Dilkon Chapter is a small community north of Winslow, AZ in Navajo County. They are facing many challenges as their housing stock ages, younger members leave as they reach employment age, and many basic services are located outside of the community. A Phased Master Plan, which includes all the community approved housing, economic, and industrial and facilities improvements was prepared and presented to the community to create a “Vision” and set out goals and objectives for the community. This plan will help guide the Dilkon Chapter as they prioritize projects and future development, seek funding and build infrastructure.

Presenters:



Zach Higgins
Community Planner
Travois Design



Margie Barton
Chapter Manager
Dilkon Chapter of the Navajo Nation

12:00 PM

Housing Conference Concludes

12:30 PM

EXHIBITOR RAFFLE DRAWING

Followed by

*****GRAND PRIZE DRAWING*****

In Summit A

*****Winners must be Present to Win*****