



15th Annual Native American Economic Development Conference

June 14th – 15th , 2022
Pechanga Resort & Casino
Temecula, CA

7:30-8:30 AM

Registration & Networking Breakfast



8:30-8:40 AM **Opening Prayer**

8:40-9:00 AM **Welcoming Remarks**



Justin O'Connor
President
Native Nation Events

General Session

9:00-10:00 AM **8-Track To Emoji**

- Cross Generational Leadership
- Discover the answer for retention in the 21st century
- Understand the three major trends of upcoming generations
- Identify three common biases in the workplace

Presenter:



Jerrod Murr
Founder & CEO
Paradigm Shift

10:00-10:30 AM

Morning Networking Break



Tuesday, June 14th

General Sessions

10:30-11:15 AM **Addressing Tribal Healthcare Disparities Through Public-Private Partnership**

- Overview of healthcare disparities and impact on tribal communities.
- Sustainable, contractual partnerships focused on social determinants and root causes.
- Advancements in technology improving health outcomes.
- Economic impact.
- Infrastructure investment and its role in advancing healthcare (Broadband, Running Water).

Presenter:



John Sun
*Vice President of Health Equity/Healthcare
Disparities and Indian Health Services*
Philips

11:15-12:00 PM **The Importance of Cannabis & the Inclusion of Native American Voices in the Cannabis Public Policy Discussions**

- How can Native Americans be involved in the cannabis public policy discussion?
- Why is it important for Native American Voices to be involved in the cannabis administrative regulatory process?
- How can tribes have their voices heard on this matter?
- What challenges are tribes facing at the federal level when dealing with Cannabis?

Presenters:



Tom Rodgers
Founder & CEO
Carlyle Consulting

12:00-1:00 PM

Networking Lunch

Bodwé

Economic Development General Session

1:00-1:15 PM

Conference Co-Chair Remarks



Dennis Johnson
Chief Investment Officer
Ho-Chunk, Inc.

1:15-2:15 PM

Comprehensive Master Plan VS. an Economic Development Project Feasibility Study & the Importance of Both

- What are the major differences between a long-term master plan vs. a feasibility study?
- What are the key steps in creating sound business strategies to achieve success in development projects?
- How can these projects lead to sustainability for the tribe?
- What are some key best practices when implementing a strategic plan and what potential pitfalls should a tribe be aware of?
- How do you create a process to ensure the tribe is working with the correct professions and corporations for their projects?
- The importance of keeping the tribal community informed and engaged in the entire process.
- Deep dive into the lessons learned and challenges overcome at different stages by tribes during the process of creating and implementing their plans for various sizes and types of economic development projects.

Presenters:



Paul Feltman
COO | CFO
Casino Del Sol



Amber Torres
Chairwoman
Walker River Paiute Tribe



Anne Richardson
Chief
Rappahannock Tribe of Virginia

2:15-2:45 PM

Afternoon Networking Break



PROVIDENCE FIRST
TRUST COMPANY

Tuesday, June 14th

General Sessions

2:45-3:45 PM **Identifying Your Tribes Ideal Corporate Structure & Understanding the Differences Between Tribal Government vs. Creating a Development Corporation to Manage Your Enterprises**

- What modules have been successful for tribes?
- What are challenges faced by newly established vs. older development cooperation?
- Way to understand the similarities, differences, and bridging the divide to manage tribal enterprises best.

Presenter:



Robert Miller
Professor of Law
Arizona State University



Steve M. Bodmer
General Counsel
Pechanga Indian Reservation

3:45-4:45 PM **Financing Economic Development Projects & Accessing Government funds vs. Self-Financing or taking on Private Debt**

- Accessing capital for economic development continues to be a major hurdle for many tribes is there a process to help streamline this endeavor?
- How can leveraging the American Rescue Plan money help tribes?
- In what ways can New Market Tax Credits be a financing leverage tool?
- What local state and federal grants and loans are available for tribal use?
- Does the scope of the project necessarily determine if public money should be used vs. the use of bank loans or bonds?

Moderator:

Presenter:



Adam Rose
Director of Partnerships & Growth
Travois



Dennis Johnson
Chief Investment Officer
Ho-Chunk, Inc.

4:45 PM

Tuesday's Sessions Conclude



Wednesday, June 15th

7:30-8:30 AM

Registration & Networking Breakfast

Economic Development General Sessions

8:30-9:30 AM

Tribal Leaders Round Table: Post Pandemic

- A diverse group of tribal leaders will share their insight of where they see their tribal economics heading compared to where they were prior to the pandemic.
- What was the overall level of preparedness for such an unexpected event?
- What process or stops gap measures have been/will be implanted to be better prepared in the future?
- How have tribes looked to diversify their enterprises and portfolio for the future?

Presenters:



John St. Clair
Chairman
Eastern Shoshone



Robert Miguel
Chairman
Ak-Chin Indian Community



James Siva
Vice Chairman
Morongo Band of Mission Indians



Shelley Buck
Tribal Council Vice President
Prairie Island Indian Community

9:30-10:30 AM Diversification & Expansion Beyond & Around Tribal Gaming Operations

- What type of industry have non-gaming tribes found successful?
- With the current administration's desire to move heavily into renewable energy how will this affect Native American tribes?
- Where have tribal enterprises been most successful in creating Economic Development projects to complement their gaming industry?

Moderator:



Dennis Johnson
Chief Investment Officer
Ho-Chunk, Inc.

Presenters:



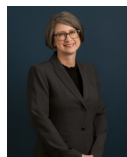
Michael Olujic
General Manager
Tachi Palace Hotel and Casino



Jerry Kennedy
Chief Team Servant (CEO)
Delaware Nation Industries



John Tahsuda
Principal
Navigators, Global, LLC



Paula Brown
CEO, President
Delaware Nation Investments

Wednesday, June 15th

10:30-11:00 AM

Morning Networking Break



Economic Development General Session

11:00-12:00 PM Minor's Trusts – Recent Updates and Best Practices

- How can your tribe structure Minors Trust Program that encourages educational pursuits?
- What is the latest legal and tax laws for Minors Per Capita Trusts?
- What are good strategies for coordinating the RAP and the Trust Agreement.?
- Ways to make a financial literacy program work for your Tribal Nation.
- The best ways and means to teach financial literacy to Native American youth.
- Learn about Financial Literacy curriculum options.

Moderator:



Hans Maentz
Private Wealth Advisor - Managing Director
 Rockefeller Capital Management

Presenter:



Samuel Fuller
Senior Vice President
 Providence First



Jerry Henke
Chief Investment Officer
 Muckleshoot Indian Tribe

12:00-1:00 PM

Networking Lunch

Economic Development General Sessions

1:00-2:00 PM Tribal Economic Development Success : Getting to Scale + Getting It Right

- Who defines success in today's political, social, and economic climates, and where are your allies from the beginning to the middle to the end?
- What strategies boost revenue and profit, and how to support the often-corresponding workforce development, education, housing, and renewable energy options?
- How are tribes leveraging internal and external tools and resources to manage assets, partnerships, and opportunities at scale and at a sustainable pace?
- The critical role of acquisitions in achieving scale in new ventures and creating a path to success.
- Why "getting it right" hinges on gaining support and input from the right stakeholders at the right times, while keeping a steady hand on the planning, messaging, funding, and design of projects.
- When is time to declare success and when is it time to keep going? The art of measuring self-determination and sovereignty as an end goal.

Moderator:



Scott Moore y Medina
President & Principal Architect
Bodwé | Blue Star

Presenters:



Jacob Wamego
President & CEO
Prairie Band, LLC

2:00-2:45 PM Investment Opportunities Update & Current Volatile Market Conditions

- Why it is important to create and develop a sound investment strategy for tribes.
- How to calculate and understand risk in today's economy?
- Ways to build a balanced portfolio.
- Understand long vs. short-term investing and the various products available for tribes.

Moderator:

Presenters:



Bern Machlovitch
Managing Director
Rockefeller Capital management



Jerry Henke
Chief Investment Officer
Muckleshoot Indian Tribe

2:45-3:30 PM

TBD

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Moderator:

Presenters:

3:30 PM

EXHIBITOR RAFFLE DRAWING

*****Winners must be Present to win*****

3:30 PM

Economic Development Conference Concludes